



Vizient Overview

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vizientTM

About Vizient

Largest member-driven health care performance improvement company in the country

Vizient strengthens members' delivery of high-value care by aligning cost, quality and market performance

Who we serve



Academic medical centers **95%**



Acute care hospitals **50%**



Ambulatory market **20%**

Annual spend

>\$100B

98%

Retention rate

Vizient is the nation's leading health care performance improvement company

Our Mission

Vizient strengthens members' delivery of high-value care by aligning cost, quality and market performance

Our Core Values

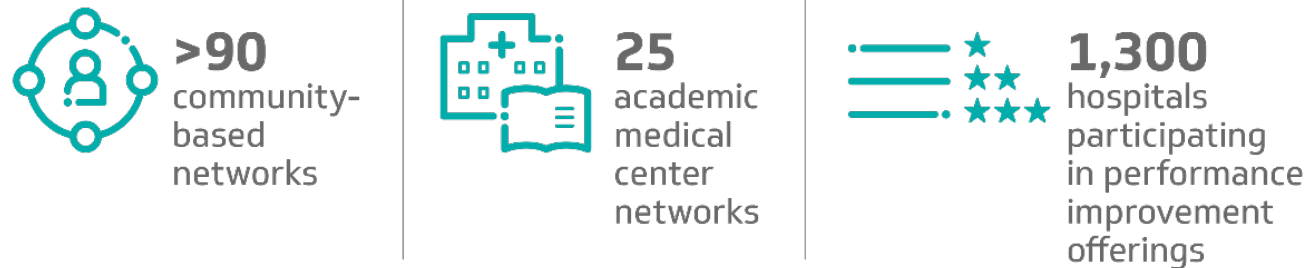
Be Bold • Be Accountable • Be Inclusive • Be Purposeful

Our integrated solutions are built upon the scale of our data, expertise and volume

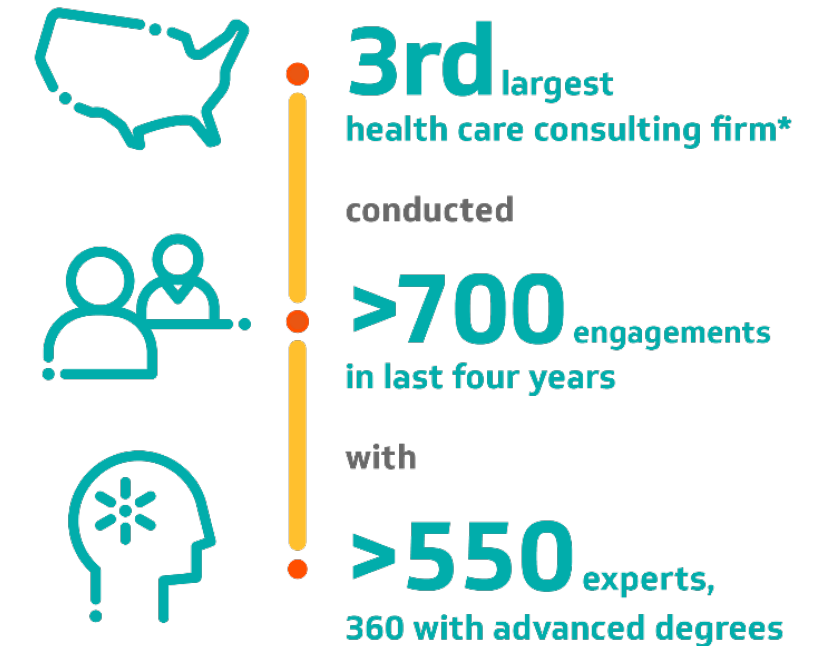
Data and analytics



Collaboration services



Advisory expertise



Sourcing and supply chain



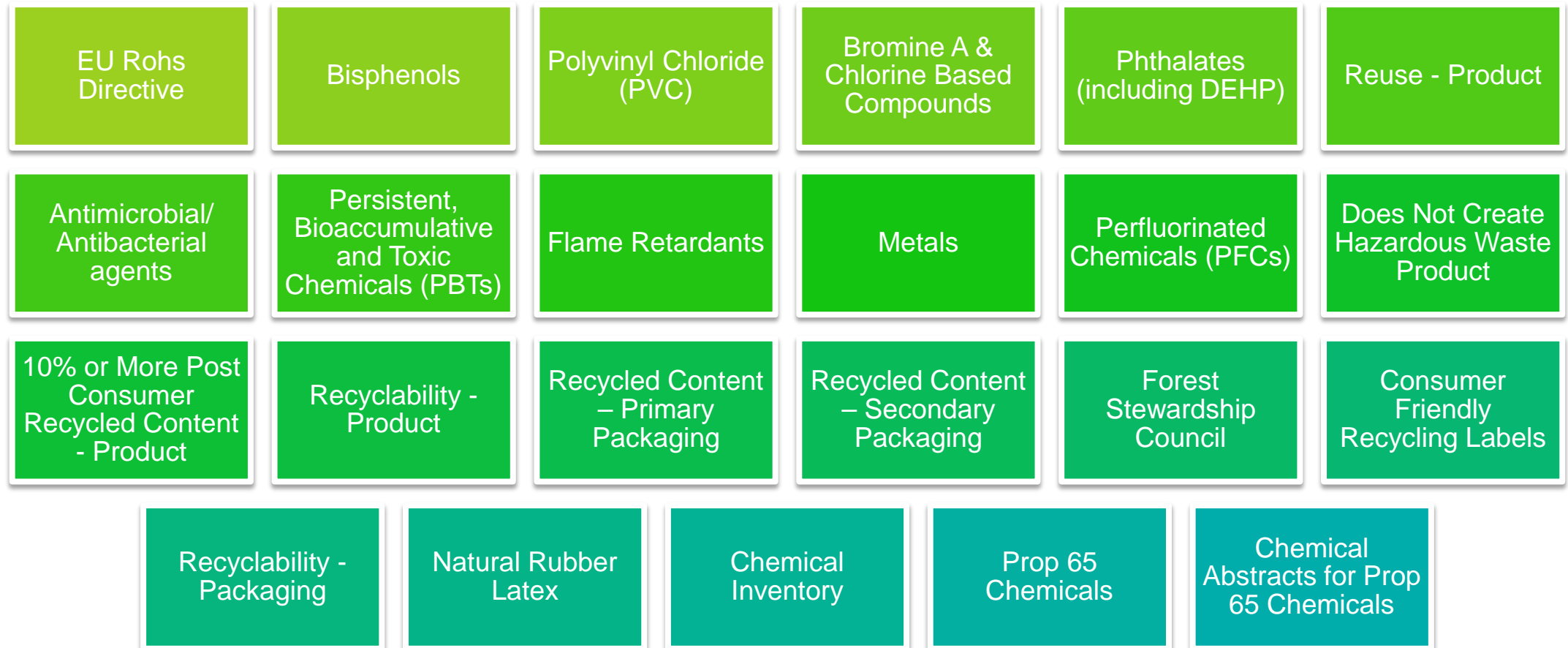
Vizient's EPS Program positively contributes to human and environmental health by enabling responsible sourcing decisions

Vizient offers the broadest, most cost-effective portfolio of environmentally preferred products in the industry



Standardized Environmental Preferred Attributes

EP Effective October 2017, completion of EP attributes requested in the RFP became an element of the non-financial criteria in all bids
Supplier compliance increased from **8%** in 2017 to **78%** in 2019



New EPS Catalog Capabilities

The screenshot displays the Vizion EPS Catalog interface. On the left, there are three filter sections: 'Distribution Method' with options 'Distributed Only (18...)', 'Direct Only (12)', and 'Both (333)'; 'Portfolio' with checkboxes for 'MEDICAL PRODUCTS...', 'FACILITIES MANAGE...', 'CAPITAL EQUIPMEN...', 'SURGICAL PRODUCT...', and 'CARDIOLOGY (1)'; and 'Strategic Programs' with checkboxes for 'NOVAPLUS (2)', 'Preferred Pediatric (51)', 'Environmentally Preferred' (checked), and 'Impact'. A 'Show All' link is present under each filter section. A green-bordered pop-up window titled 'Environmentally Preferred' is centered over the product list, detailing various attributes: Antimicrobial/Antibacterial Agents (Intentionally Added), Bromine and Chlorine Free, Chemical Ingredients, EU RoHS, Free of Perfluorinated Chemicals (PFCs), Bioaccumulative And Toxic Chemicals (PBTs), Mercury Free, PVC Free, Primary Packaging Recyclable%, BPA Free, CA Proposition 65 Compliant, Consumer Friendly Recycling Label, Flame Retardant Free, Free of Persistent, Latex Free, Non-Hazardous Waste, Phthalates Free, and Secondary Post Consumer Recycled Content (Packaging). The main product list on the right includes items like 'ULTRACASSMD1', '92959', 'DIAPER ADULT MEDIUM CLOTHLIKE', 'Diaper Underjams Jumbo L-XL', and various sizes of 'DIAPER ADULT' (SMALL, XLARGE, MEDIUM, LARGE, BARIATRIC). Each product entry includes a part number (e.g., MS3022, MS3701, MS03822, MS5613, MS03021) and a star icon. A download icon is visible in the top right corner of the interface.

Environmentally Preferred Sourcing Program Supplier Brief

Through the Environmentally Preferred Sourcing program, Vizient leads the group purchasing industry in advocating safer chemical, natural resource conservation, and responsible waste management. This EPS brief enables Vizient to share those supplier's responses to selected sustainability-related questions for members' consideration.

Infant Diapers/Wipes

Contract information

Products: Infant Diapers, Wipes, Postpartum Pads
Contract No 1
Contract term: 07/01/2015 – 6/30/2020
Source type: Dual

Program: Impact Standardization (Family Care, Patient Care), Preferred Pediatric
Enrollment: LOP Required

Company sustainability policy

Company's sustainability report link: <https://www.vizient.com/sustainability/at-a-glance/sustainability-reports>

Manufacturing/distribution (product category)

Does the supplier have an established, environmentally preferable purchasing and supply chain program? Elaborate. Yes. In 2009, [Pampers](#) launched its Supply Chain Environmental Sustainability Scorecard and Ratings Process. More than 400 companies participated for the past 8 years to reduce various metrics such as waste generation, carbon emissions, and to improve energy efficiency. Building on this success, in April 2017 we launched the Baby & Feminine Care Sustainable Supply Chain Innovation Program designed to reduce the environmental footprint of baby diapers, feminine menstrual products, adult incontinence pads and wipes through suppliers' improvements in the next 10 years. We have been working with about 30 suppliers to explore opportunities in sustainable innovation within the absorbent hygiene products. These suppliers have been rigorously exploring their resource use, emissions, and environmental and citizenship programs to identify new opportunities. They are setting specific targets in several areas: energy efficiency, renewable energy use, reduced waste/increase recycling, transport/packaging efficiency, robust sustainability reporting, greenhouse gas reduction, water reduction and risk mitigation, optimal material consumption, third party certifications (pulp, cotton), biodiversity and land management.

How is the supplier reducing waste (energy consumption, waste water, reduction of carbon footprint)?

[Pampers](#) is committed to sustainability and environmental protection. We take environmental sustainability very seriously. As a matter of fact, it's 1 of the 5 pillars of our parent company's [P&G](#) corporate citizenship work. At the heart of our product development efforts is the principle of providing products which provide clinical superiority. But we concurrently explore the most environmentally friendly approaches in our product development. Reducing the amount of materials and resources used to make diapers/wipes and their packaging has been identified as their biggest opportunity to reduce environmental impact (DEFRA UK report, 2008). With this priority of focus, here are some examples of progress made:

- **Reducing materials usage footprint:** Over the past 20 years, [Pampers](#) has been delivering innovations that reduce materials, while keeping babies drier than ever. Through a strong research and development program, Pampers has reduced our average product weight by 50% for diapers and 48% for wipes.

- **Smarter manufacturing:** [Pampers](#) has made great progress in reducing resources (energy, water, waste) needed for the production of diapers and wipes. For example, from 2009 to 2015 [Pampers](#) plants (diapers & wipes) have reduced manufacturing waste by 87%, carbon emissions by 20%, and energy consumption by 4%.

List environmentally preferred certification for products or manufacturing process for products on this agreement. Green Good Housekeeping Seal, Future-Celkotex, Pulp certifications - SFI, Cotton certifications - Cotton Leads

Does supplier participate in any type of public disclosure regarding the use and reduction of chemicals of high concern such as the Chemical Footprint Project? Elaborate.
[Pampers](#), the parent company of [F&W](#) is currently in talks with the Chemical Footprint Project to determine how our Company can respond with our broad portfolio of brands.

Other considerations when applying Environmentally Preferred Purchasing strategies to the related product category that supplier wishes to share:

[Pampers](#)'s Baby division scores as a top leader in The Sustainability Consortium's annual survey. We are pleased to provide this year's results, and will send them directly to Melissa Nguyen.

Attributes

Environmentally preferred attributes (supplier reported)

Did supplier provide complete environmental attributes for all SKUs on Vizient agreement? Yes

Leading the GPO Industry



- Persuaded HGPII to create EPS questions in 2018 GPO Public Accountability Questionnaire
- Call to set the standard across the industry
 - Vizient first adopted Kaiser Permanente's environmentally preferred attributes
 - Premier then instituted the same environmental attributes
 - Other GPO's such as ROi and HealthTrust requested attributes from Vizient

Awards



Received **2019 Supplier Leadership Award** from SPLC

- Presented to Vizient for leading the standardization of environmentally preferred attributes across the health care sector



Attended invite-only **2019 Toxics Reduction Retreat**

- Represented the health care industry
- Attendees were asked to focus on new strategies for healthier consumer products

Environmental Advisory Council

Purpose

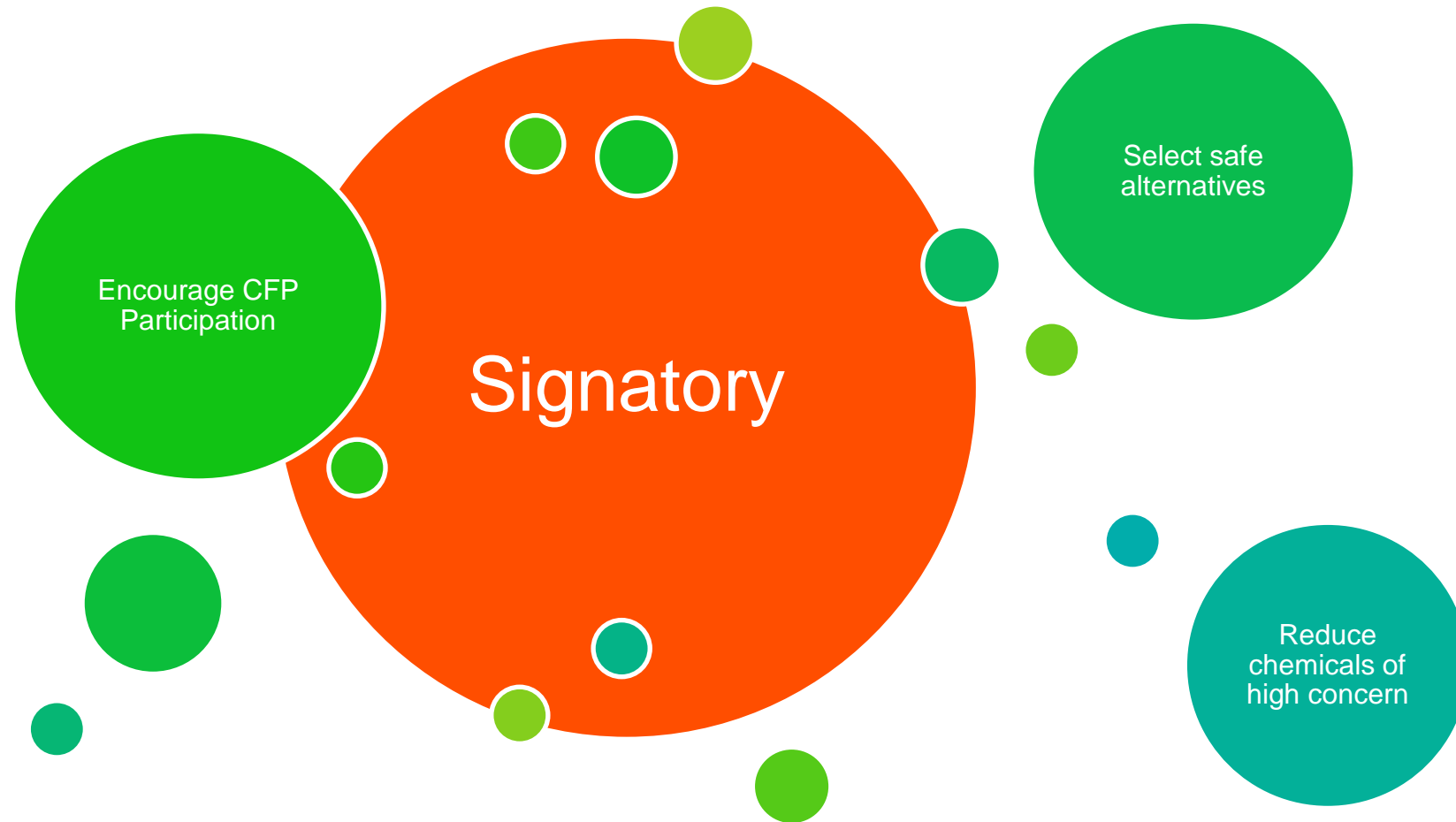
Advise and guide Vizient's environmentally preferred sourcing strategy with a focus on identifying, vetting and encouraging the purchase of products and services that reduce harmful environmental and human health impacts in health care, while maintaining quality and affordability.

Mission

Positively contribute to human and environmental health of the community through the adoption and advancement of environmentally preferred products and services, creating demand and lowering costs.



Vizient's Collaboration with CFP





Environmentally Preferred Sourcing

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