

October 9, 2008

Insert name and address

Dear *(insert name)*:

We -- the undersigned businesses, health care organizations, government agency and environmental organizations -- are contacting you due to our interest in developing markets for environmentally preferable biobased products used in food service and packaging applications. On the one hand, we are excited by the development of products based on renewable materials. On the other hand, we recognize that just because a product is biobased does not make it environmentally preferable. Thus we are conducting a survey of producers of biobased food service and packaging products to better understand the environmental performance of these products as well as plans to improve their environmental performance. Once we have gathered this data, we will use it to develop criteria for environmentally preferable biobased food service and packaging products and identify products that meet those criteria.

Your participation in this survey will help us to develop environmental purchasing criteria that are relevant and attainable for your products. In addition, we hope you will better understand the environmental concerns that are emerging around biobased products and better position yourself to meet those demands.

On behalf of our organizations, we have asked the Oregon Center for Environmental Health -- which is working with hospitals in Portland to transition to biobased food service ware items -- to perform this survey. We would appreciate your taking the time to complete the attached survey for any biobased food service ware or food packaging products manufactured by your company or sold under your company name for use in institutional/corporate food service operations or retail food outlets/supermarkets.

Please return the completed surveys along with any supporting documentation by April 18, 2008, via email, fax or mail to:

Oregon Center for Environmental Health
Attn: Arielle Tozier de la Poterie
4819 NE Fremont St.
Portland, OR 97213
Phone: 503-233-1510
Fax: 503-233-1528
Email: Arielle@oregon-health.org

If you have any questions concerning this survey or need assistance in completing the survey, contact Arielle Tozier de la Poterie by telephone or email. On behalf of all our organizations, thank you for participating in this survey.

Sincerely,

Jan Sanders, Director, National Nutrition Services
Robert Gotto, Senior Sourcing Director
Kaiser Permanente

Pat Burdullis, Administrator, Non Clinical Services-Procurement & Supply
Catholic Healthcare West

Mark Newton, Environmental Policy Manager
Dell

Jack Macy, Commercial Recycling Coordinator
Department of Environment, City of San Francisco

Nancy Hirshberg, Vice President, Natural Resources
Stonyfield Farm

Roger McFadden, Chief Science Officer
Corporate Express

Reed Doyle, Director of Product Innovation
Seventh Generation

Lee Kane, EcoCzar
Whole Foods Market

John Strong, President and CEO
Consorta, Inc.

Kaj Johnson, Green Chef
Method

Nancy Skodack, Director for Nutritional Services
Novation

David Levine, Director
Green Harvest Technologies

Michael Passoff, Associate Director
As You Sow Foundation

Anna Gilmore Hall, Executive Director
Health Care Without Harm

Jim Kleinschmit, Director, Rural Communities Program
Institute for Agriculture and Trade Policy

Brenda Platt (Institute for Local Self Reliance) and Mark Rossi (Clean Production Action), Co-
Coordinators
Sustainable Biomaterials Collaborative