

CHEMICAL FOOTPRINT PROJECT AND ITS VALUE TO INVESTORS

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Director of Shareholder Advocacy & Corporate Engagement
The Sustainability Group of Loring, Wolcott & Coolidge

December 8, 2015



LORING, WOLCOTT & COOLIDGE

Trusted Relationships for Generations

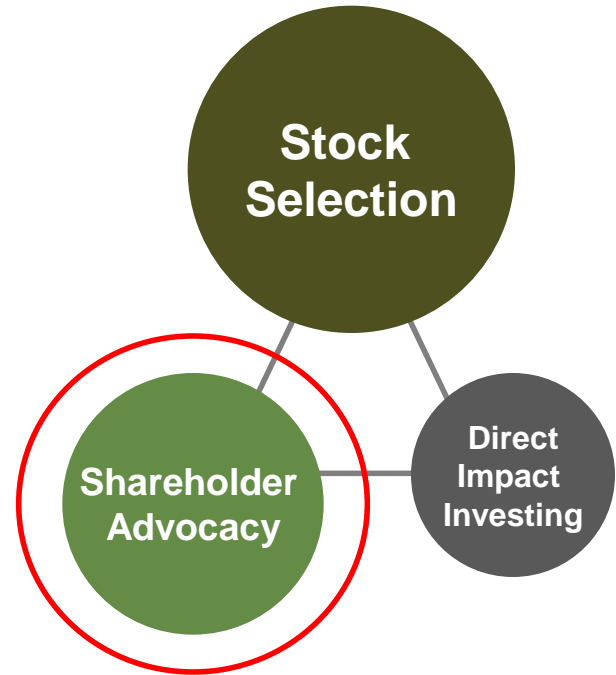
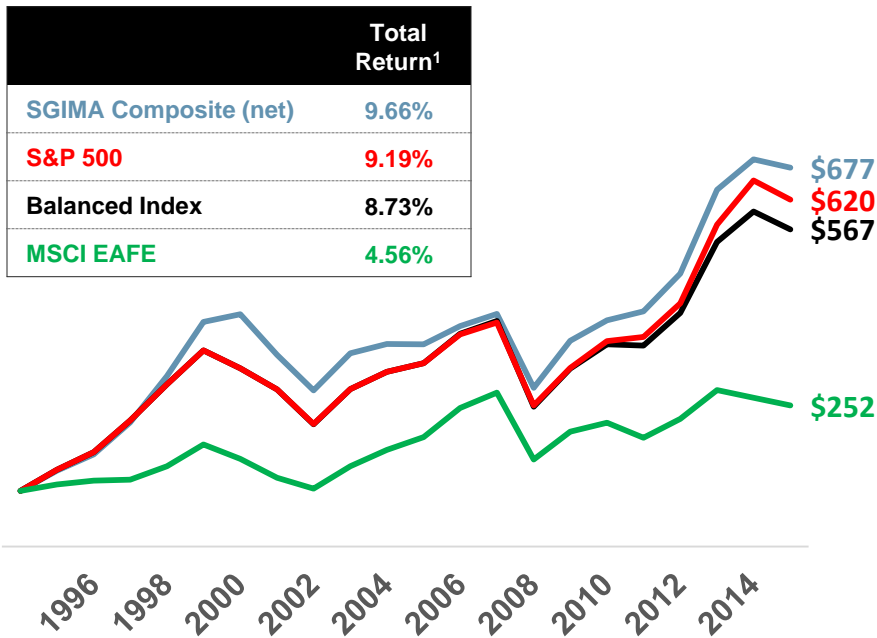
The Sustainability Group - Overview

Founded by Amy Domini in 1987, and guided by our commitment to universal human dignity and ecological sustainability, we offer clients the opportunity to profitably invest their assets in a manner that can make a positive difference in the lives of people and our planet.

- We are part of the 200-year-old firm Loring, Wolcott & Coolidge Trust.
- We actively integrate environmental, social and governance (“ESG”) research into a financially-focused investment process.
- We create highly-customized investment portfolios, always considering the unique needs and circumstances of our clients.
- We provide fiduciary services for our clients that go far beyond Sustainability Investing.
- The Sustainability Group manages approximately \$1.5 billion in assets – one quarter of the firm’s total assets under management.¹

¹Total assets under management of Loring, Wolcott & Coolidge Fiduciary Advisors, as of 12/31/2014

The Sustainability Group – Core Activities



1. Time-weighted performance, equities only, for the Sustainability Group IMA (“SGIMA”) Composite from 06/94 to 09/15. SGIMA contains fully discretionary investment management and advisory accounts. Time-weighted returns are calculated monthly and geometrically linked. The benchmark is a blend of the S&P 500 Index and the MSCI EAFE Index, representing the equity segment of the composite’s month-by-month average global allocation mix, measured each performance period.

Demand for Safer Products is Skyrocketing

After Activist Pressure, Macy's Vows to Ensure Furniture Is Free of Toxic Flame Retardants

by [Christie Boyden](#) [Lindsey Rupp](#)
[@lcrupp](#)

October 20, 2015 – 3:38 PM EDT

The New York Times

EDITORIAL: The Horror in San Bernardino
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OP-ED CONTRIB: The Politics of Education

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Sunday Review OP-ED COLUMNIST

Contaminating Our Bodies With Everyday Products

NOV. 28, 2015



IN recent weeks, two major medical groups have issued independent warnings that chemicals in products all around us, from plastics to pesticides, are sometimes linked to diabetes and infertility. "Widespread exposure to toxic environmental chemicals threatens healthy human development," the groups said.

The New York Times

1. Couple Keeps Tight Lid on Plans for San Bernardino Shooting
3. The 10 Best Books of 2015
4. On Guns, We're Not Even Trying
5. Former Massey Energy C.E.O. Guilty in Deadly Coal Mine Blast

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BUSINESS DAY

Facing Consumer Pressure, Companies Start to Seek Safe Alternatives to BPA

By RACHEL ABRAMS JUNE 15, 2015

Chemical-related Economic and Health Concerns are Growing



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Chemical Exposure Linked to Billions in Health Care Costs

Researchers conclude they are 99 percent certain that chemical exposure causes asthma, diabetes, other health problems.



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INTERNATIONAL BUSINESS TIMES
THURSDAY, DECEMBER 03, 2015 AS OF 2:18 PM EST

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GIVE TODAY. SAVE TOMORROW.

POLITICS

Popular Weedkiller Deemed Carcinogenic: Herbicide May Cause Cancer, World Health Organization Says

By Ismat Sarah Mangla @ismat i.mangla@ibtimes.com on March 20 2015 6:33 PM EDT

Risks for Companies (and their Investors)

- Reputational Risks
- Loss of Market Share

- Regulatory Risks
- Litigation Risk
- Costly Reformulations

- Market Risk (discount for improper management)

Chemical Footprint Project—value to investors

Strong investor support

- 37 investors from the U.S., Canada, Europe, and Australia, with assets under management of \$2.1 trillion have endorsed it.

Value to investors

- Fills data gaps by providing a platform for standard disclosure
- Shareholder engagement
- Encourages innovation
- Promotes continuous improvement of data quality, disclosure and performance

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